

SUGGESTION OF THE ALGORITHM

One of the effective ways to arrange humanitarian aid for Ukraine from overseas is to raise funds in US but to buy aid in Romania

- 1. It can be delivered to Ukraine faster;
- Money saved on shipping aid by plane can be used for buying more supplies;
- 3. It's a support for economy of Romania. The country is facing a big refugee crisis and needs support too.

Example: company Facos, canned goods producer located in city Suceava, just above 1 hour driving distance from Ukrainian border.





SC FACOS SA

Canned goods factory, meat products and smoked meat products

www.facos.ro

Str. Humorului nr. 100 727525 Șcheia Suceava, România Tel: 0040 230 526525 office@facos.ro J33/17/1991 VAT: Ro714123 RAIFFEISEN BANK SUCEAVA IBAN: RO87 RZBR 0000 0600 2117 2278

Lista produse - CONSERVE - FACOS

Nr.crt	Denumire produs	U.M.	Pret unitar	Pret unitar cu T.V.A	STOC DISPONIBIL - tipla
1	Ardei umpluti 500g FACOS 6/tipla	TIPLA	48.96	53.37	250
2	Carne de porc 300gr FACOS 6/tipla	TIPLA	40.46	44.11	350
3	Carne de porc 500g FACOS 6/tipla	TIPLA	63.36	69.06	400

This is the beginning of the offer of stock available as of the second week of March. Full document please see here

https://drive.google.com/file/d/1PG1Enxx-14akufB0pUEkD75W3rOHpGLQ/view?usp=sharing

One pallet = 320 boxes

One truck = 32 pallets

Product	Price per box in	Price per 1	Approximate	Stock available
	RON (6 cans in	pallet in	price per pallet	as of second
	each box)	RON	in USD (*0.22)	week of March
Pork, 300 gram cans	44.11	14115	3105	350
Pork, 500 gram cans	69.06	22099	4862	400
Beef, 300 gram cans	45.13	14442	3177	1800
Beans with sausage, 300 gram cans	25.82	8262	1818	700
Beans with ribs, 300 gram cans	35.32	11302	2487	2500
Pork goulash, 300 gram cans	40.42	12934	2846	250
Beef goulash, 300 gram cans	41.59	13309	2928	500
Pea & pork, 300 gram cans	43.16	13811	3038	350
Pea & beef, 300 gram cans	47.87	15318	3370	450
Pork stew, 300 gram cans	53.37	17078	3757	300
Beef stew, 300 gram cans	54.78	17530	3857	400
Chicken liver pate, 100 gram cans	27.83	8906	1959	300
Pork liver pate, 100 gram cans	27.83	8906	1959	150
Beef liver pate, 100 gram cans	21.52	6886	1515	200

Average per pallet	13207	2906
Average per truck	422627	92978

The suggested algorithm of how to convert the omnipresent in North Alabama desire to help into the aid delivered to Ukraine

Step 1: Fundraising money in North Alabama to the accounts of Rotary Club of Greater Huntsville and Global Ties Alabama

Could Rotary Club of Greater Huntsville possibly become a center to accumulate the support from North Alabama people and organizations?

Ukrainians of North Alabama would do whatever possible to advertise these fundraisings (flyers, yard signs, stands on the mass events, personal meetings with companies, communities, etc.)

Step 2: Transferring fundraised money to the partner nonprofit organization in Romania

Could Rotary Club of Greater Huntsville possibly find a partner Rotary Club in Romania to work with?

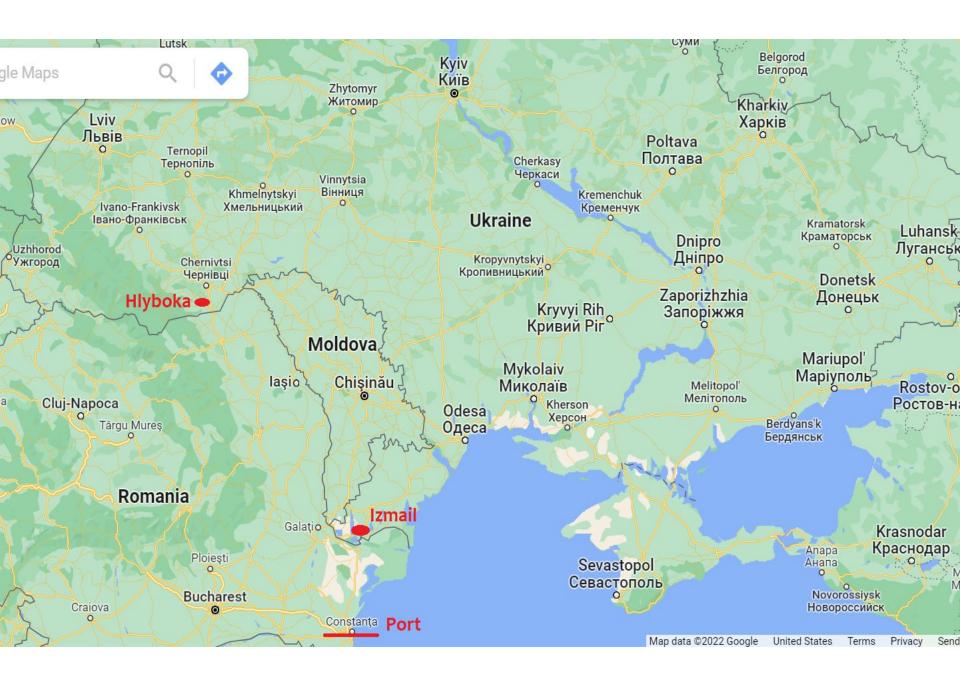
We have some recommendation of nonprofits in Romania and they are ready to help. For instance, NGO called <u>Casa Buna</u> At the same time we don't have experience of cooperation with them, so we can't be 100% certain about their efficiency.

Step 3: Paying invoices for products necessary for aid by the Romanian nonprofit

There are restrictions in paying invoices in Romania directly from US, that's why we need nonprofit in Romania. Here is a quote from the Facos manager email: "I, Facos SA, can invoice to individuals and legal entities from Romania, everything that is invoiced for individuals and legal entities of any form outside Romania, is considered export, which implies a completely different documentation to be prepared. So, it would be best to find an association, non-profit organization or a company but from Romania so that we can make the invoices"

Step 4: Shipping aid from the Romanian producer / wholesaler to Ukraine

- Shipping company Hegelmann (Ukraine's affiliate) committed to do that. The aid can be shipped either to Izmail (Odessa region) or to Glyboka (Chernivtsi region).
- International truck drivers don't want to deliver aid into the cities deep in Ukraine because vehicle insurance doesn't work right now in Ukraine.
- From Izmail or Hlyboka the aid will be shipped to different places in Ukraine by the domestic means of transportation: train, trucks, vans, busses, etc. This can be done either through churches, or government distribution centers, or non-profits, or military.



Step 5: Reporting

We will do our best to get the fullest report possible on where the aid ends up in Ukraine.

Questions?

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